

META Group

SOCs and NOCs: Future Command Centers

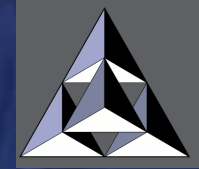
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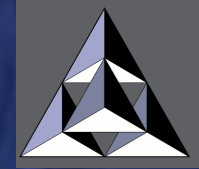
The Business Case for Command Centers of Excellence



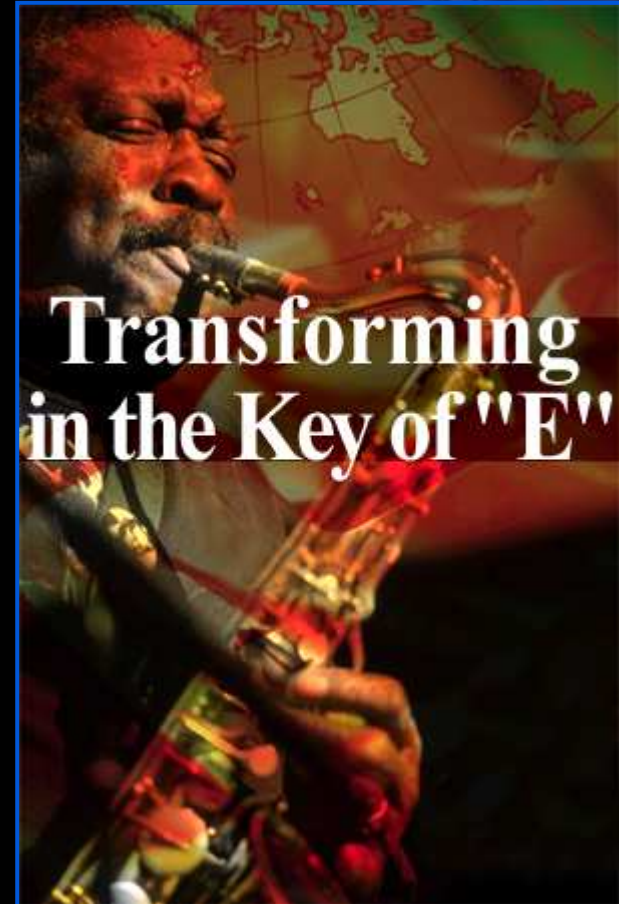
- ▲ Main value of IT operations is business continuity
- ▲ IT operations require effective monitoring and incident escalation to quickly resolve incidents
- ▲ Operational efficiency maximizes the value of IT operations
- ▲ Central, broadly applied command and control promotes IT efficiency

***Capitalize on economic, technological,
and market changes to enhance efficiency***

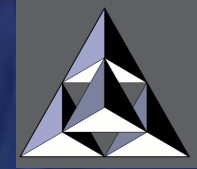
Critical Issues



- ▶ **Establishing value through solid processes**
- ▶ **Automating processes with IAM technology**
- ▶ **Evolving the command COE for the future**

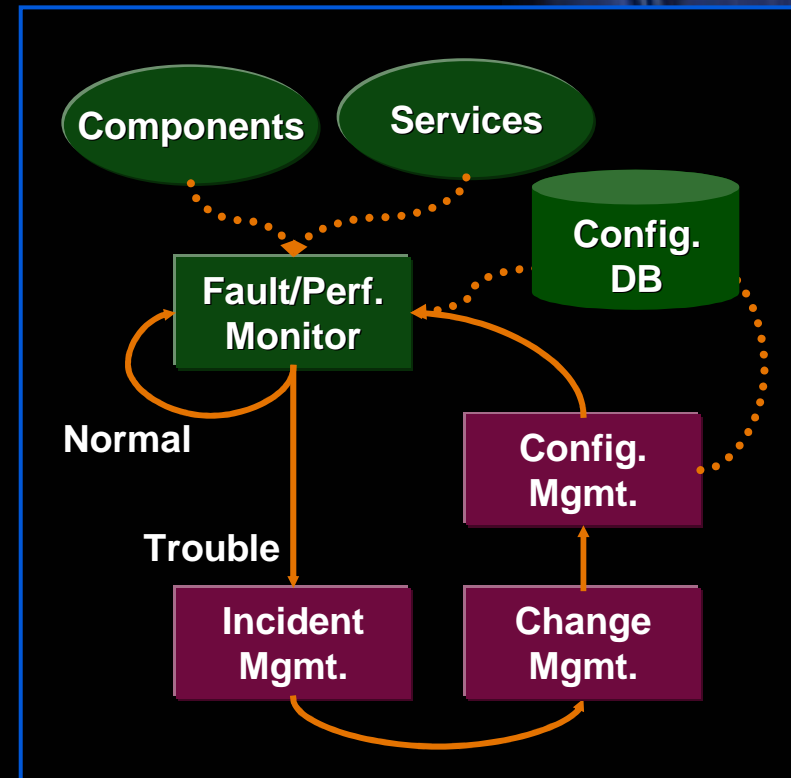


Establishing Value Through Solid Processes

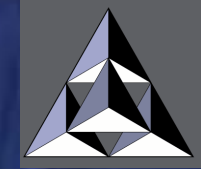


- ▲ Monitor & escalate
 - ▶ Fault and performance
 - ▶ Components and services
- ▲ Optimizing value through iterative efficiency
 - ▶ Continually reassess for efficiency improvement
- ▲ Logistical considerations
 - ▶ Centralized model is best

Command COE Processes



The monitoring process is the central function of the command COE



Monitor and Escalate

- ▲ **Collect appropriate metrics**
 - ▶ Measure infrastructure and operational methods
- ▲ **Avoid management silos**
 - ▶ Networks/systems/apps
- ▲ **Exploit the help desk**
 - ▶ Enforces escalation and change mgmt. policies
- ▲ **Track problems to measure effectiveness**

Operational Metric Examples

Staff Efficiency

Staff per 1,000 events

Staff per 100 devices

Successful Incident Triage

% Level 1 incident resolution

% automated resolution

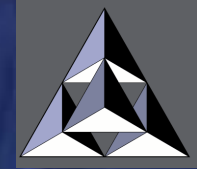
Cost Metrics

Cost per event handled

Cost per device monitored

Monitoring and other processes continue to evolve by constant assessment and improvement

Optimizing Value Through Iterative Efficiency

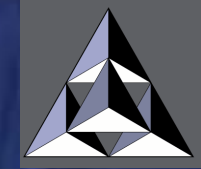


- ▲ **Continually reassess for efficiency improvement**
 - ▶ Measure progress
 - ▶ Operational metrics drive quality improvements
- ▲ **Tune processes**
 - ▶ Adapt to changes in business and technology
- ▲ **Applies kaizen discipline to the command center**

Endless Iterations



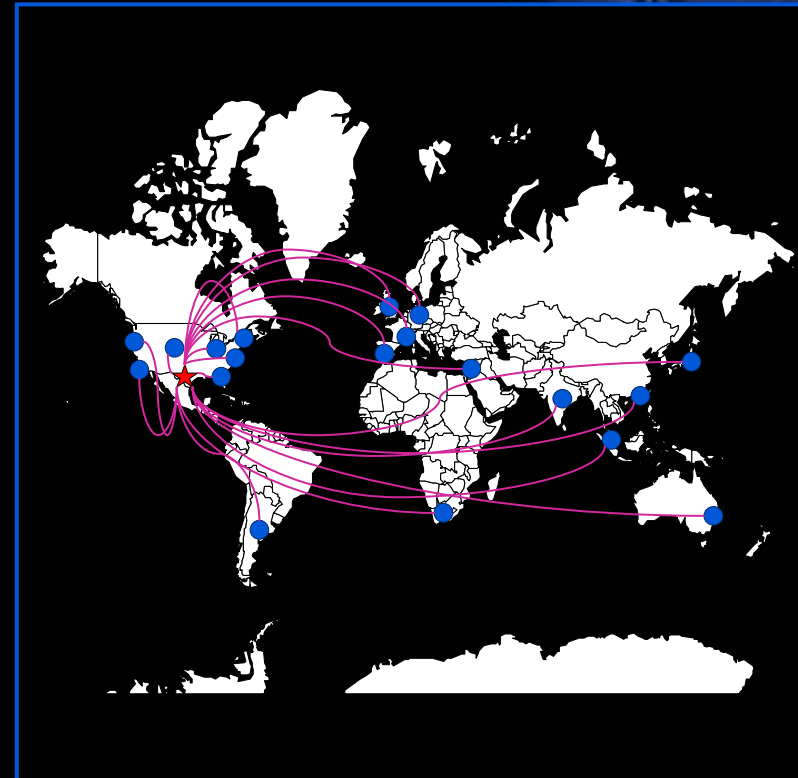
A culture of relentless obsession for improvement should be pervasive within the command COE



Logistical Considerations

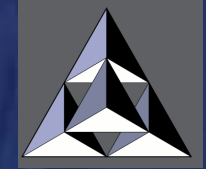
- ▲ **Fault tolerance is essential**
 - ▶ Power, security, HVAC
 - ▶ Management systems
- ▲ **A centralized model is best**
 - ▶ All systems and people are together
- ▲ **Multiple centers make inefficient use of resources**
 - ▶ Staff, systems, facilities

Central Global Command COE



NOCs and SOC's evolve to command COEs through an emphasis on process and reassessment

Establish Value Through Solid Processes

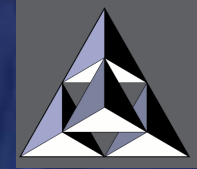


***Bottom
Line***

- ▲ Optimize processes for comprehensive monitoring of infrastructure components
 - ▶ Capture all components and services
- ▲ Quickly escalate incidents to proper responders
 - ▶ Use a help desk for dispatching and tracking
- ▲ Constantly seek to improve efficiency
- ▲ Use one command COE, even in global situations
 - ▶ Resource utilization is more efficient

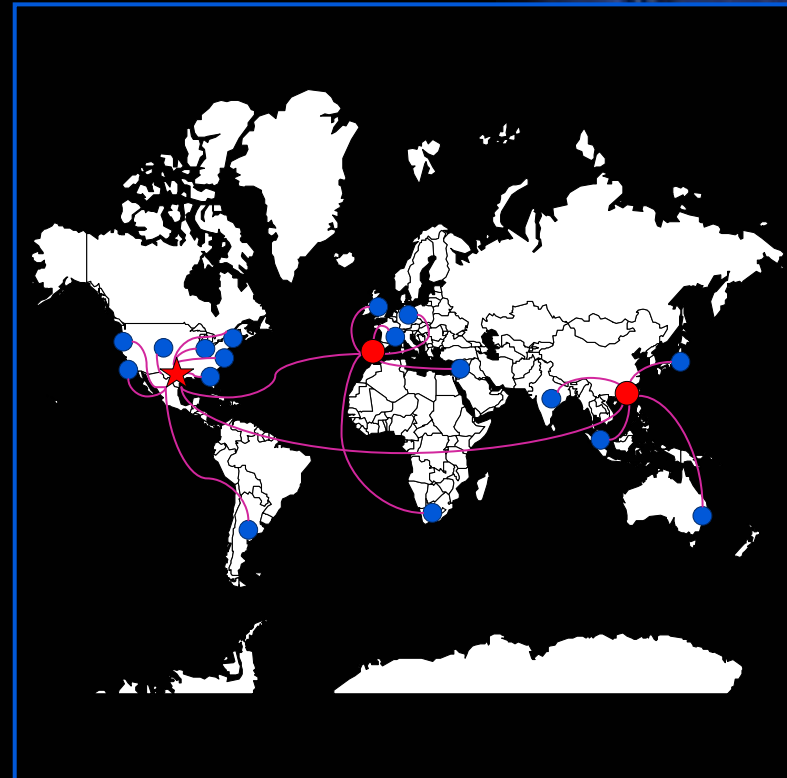
Business Impact: Rapid identification and resolution of incidents minimize lost revenue from IT service and infrastructure failures

Automating Processes With IAM Technology

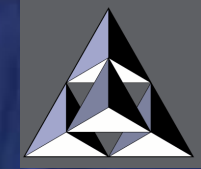


- ▲ **Automation serves process**
 - ▶ Build technology around processes, not vice versa
- ▲ **Custom integration is necessary**
 - ▶ Primary skill set of the command COE staff
- ▲ **Technology trends**
 - ▶ Distributed processing promotes scalability

Distributed Technology



***Automation technology facilitates rapid execution
and integration of command COE processes***



Automation Serves Process

- ▲ **Processes built to fit technology will fail**
 - ▶ Inefficient execution
 - ▶ Bounded by limitations of the technology choice
- ▲ **Understand the process and seek tools to fit**
 - ▶ Automate established methods
 - ▶ Reduce manual effort
 - ▶ The right tool for the job

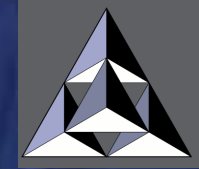
“A Fool With a Tool Is Still a Fool!” — Lindsay Parker, HP

**Tacoma Narrows Bridge (1940)
(a.k.a. Galloping Gertie)**



Good Technology, Poor Process

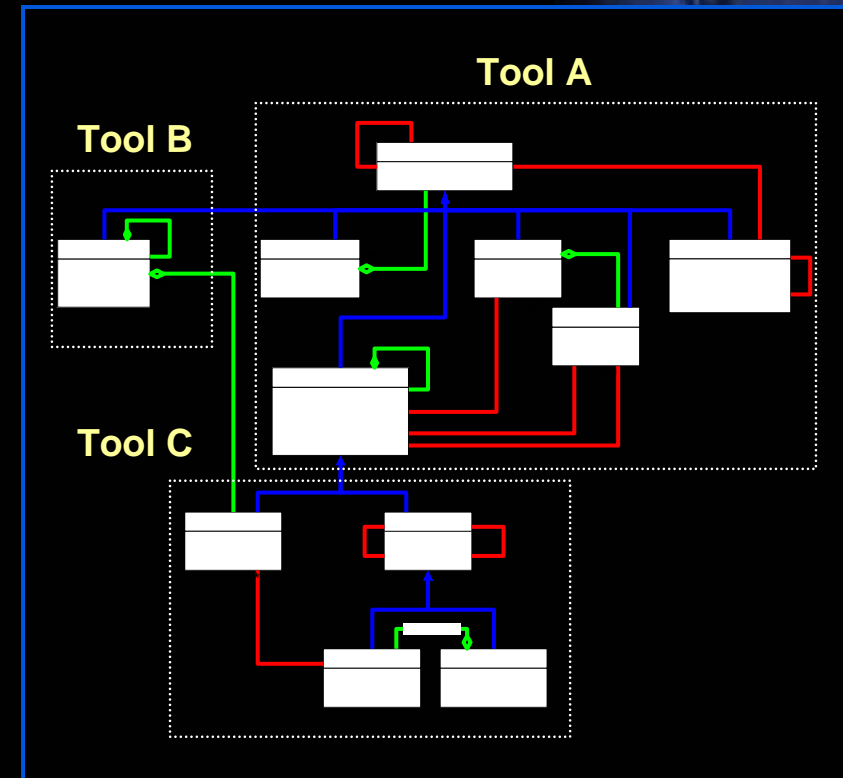
IAM technology rarely functions properly without significant customization and integration work



Custom Integration Is Necessary

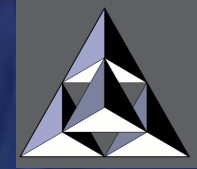
- ▲ No single solution exists
 - ▶ Elusive vendor claims
 - ▶ Frameworks are a failure
- ▲ Integration standards are maturing
 - ▶ XML message exchanges now appearing
 - ▶ Popular by 2003
- ▲ Focus command center talent on tool integration

Object Relationships in CIM



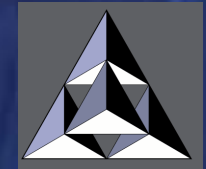
Object-oriented, standardized integration will be among the most profound IAM trends through 2003

Technology Trends



Topic	Past	Future
Monitored agents	Mainly infrastructure	Infrastructure and services (applications)
Domain groupings	Technology silos	Management function (clusters)
Fault correlation	Based on logical relationships (maybe)	Expanding to include physical relationships
Management processing	Central servers with limited distribution architectures	Sophisticated distribution of processing and presentation (Java, XML)
Incident detection	Post-failure reaction	Predict failures
Popular tools	Monolithic frameworks	Modular point tools with strong integration
Configuration integration	Manual; relied on silo experts for analysis	Integral to monitoring and correlation systems

Automate Processes With IAM Technology

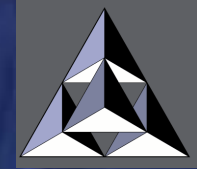


***Bottom
Line***

- ▲ Seek automation solutions that fit the needs of the operational processes
 - ▶ Avoid the fatal trap of the reverse adaptation
 - ▶ Beware vendor claims
- ▲ Be prepared to undergo significant customization
 - ▶ IAM tools are not shrink-wrapped software!
 - ▶ Command COE value is proportional to integration
- ▲ Application views, correlation and integration technologies will lead the next trends
 - ▶ Full integration of configuration management lags

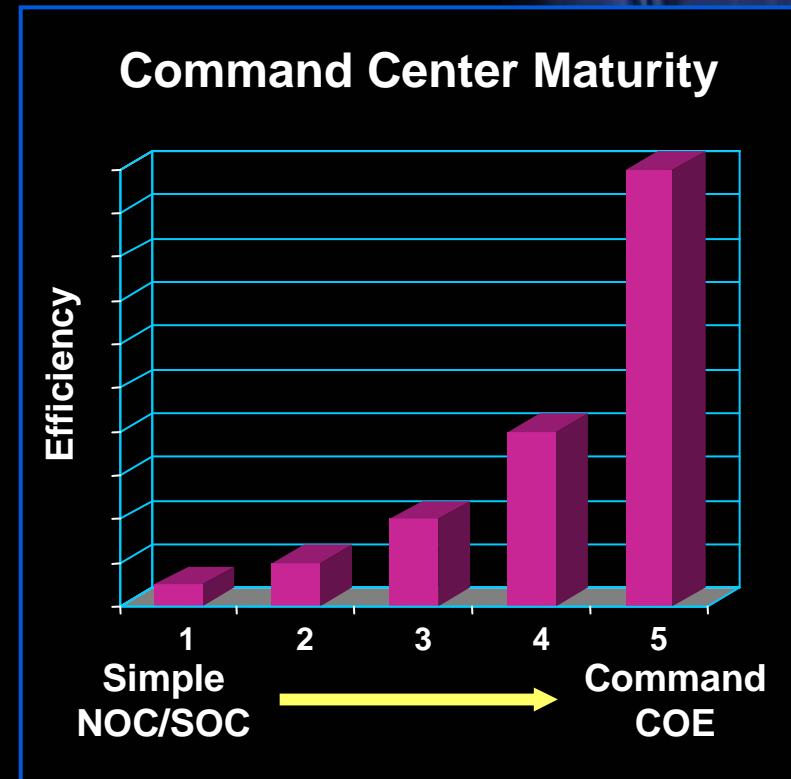
***Business Impact: Appropriate technology automates
processes for optimum command center efficiency***

Evolving the Command COE for the Future



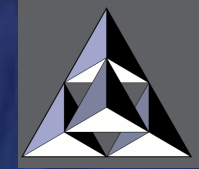
- ▲ **Adopt standardized process models**
 - ▶ **Process Maturity Model**
- ▲ **E-business management**
 - ▶ **Expanding beyond the bounds of the enterprise**
- ▲ **Technological progress**
 - ▶ **End-to-end service views**
 - ▶ **Embedded intelligence**
 - ▶ **Integration technologies**

● ***NOCs & SOC's Develop Into COE***



COE evolution begins with standardized processes

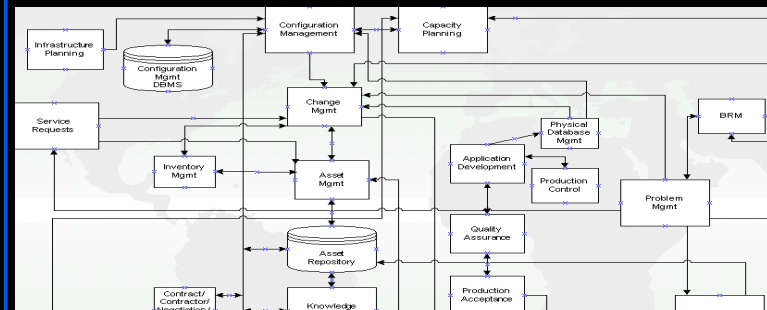
Standardized Process Models



- ▲ ITIL is gaining momentum as a foundation for IT service management
- ▲ META Group's Process Maturity Model is a superset of ITIL
- ▲ Transition to these models is a growing best practice

META Group Process Maturity Model

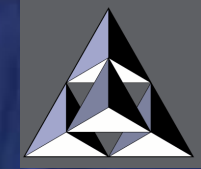
Process Flows



Cross-Process Integration

Process Name	Application Op	Asset Mgmt	Budget Mgmt	Business Cost	Business Relation	Capacity Mgmt	Change Mgt	Configuration Mgt	Contract Mgt	Contractor Mgt
Application Optimization	Key Process					To/From	To/From			
Asset Management		Key Process	To/From						To/From	To/From
Budget Management	To/From		Key Process					To/From		
Business Continuity				Key Process		To/From				
Business Relationship Management					Key Process					
Capacity Management	To/From			To/From		Key Process		To/From		
Change Management	To/From	To/From					Key Process			
Configuration Management		To/From	To/From			To/From	To/From	Key Process		
Contract Management		To/From	To/From						Key Process	To/From
Contractor Management		To/From	To/From						To/From	Key Process
Cost Recovery Management										
Disk Storage Management				To/From		To/From	To/From	To/From		
Facilities Management				To/From		To/From	To/From	To/From		
Inventory Management		To/From	To/From			To/From	To/From	To/From	To/From	To/From
Job Scheduling		To/From	To/From		To/From	To/From	To			
Negotiation Management		To/From	To/From		To/From				To/From	To/From
Network Monitoring										
Output Management						From				
Performance Management						From		From		
Physical Database Management				To/From		From	From	From		
Problem Management										
Production Acceptance	To									
Production Control										

Standard processes are needed for cooperative management among business partners



E-Business Management

- ▲ Infrastructure and users outside your control
- ▲ Passing information across firewalls
 - ▶ Another case for XML
- ▲ A different approach to agent distribution
 - ▶ Services like Mercury Interactive, Keynote
 - ▶ Applet (Appliant, Porivo)

All Parties Must Agree on Standards

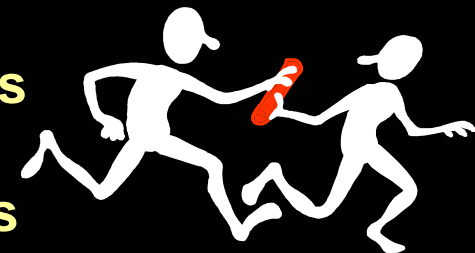
Poor Definitions



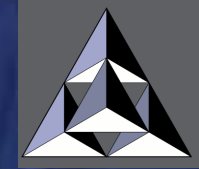
Poor Process



Standard Definitions and Processes



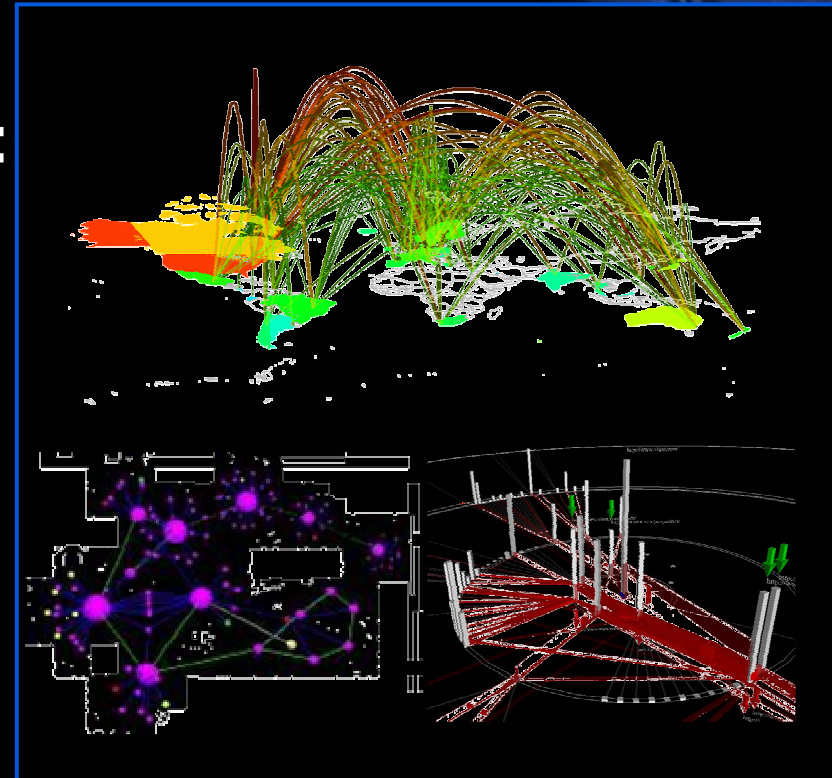
New traffic patterns are emerging to reflect emerging applications, including peer-to-peer



Technological Progress

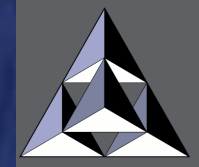
- ▲ **Embedded intelligence:**
 - ▶ Localize processing
- ▲ **Better integration between:**
 - ▶ Processes, tools, and businesses
- ▲ **Pattern recognition:**
 - ▶ Will be the next correlation breakthrough
- ▲ **Infrastructure organisms**

Sophisticated Visualization



Technology evolution rounds out the future vision of the command COE

Evolve the Command COE for the Future

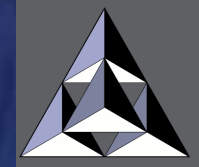


***Bottom
Line***

- ▲ Standardization around process models based on ITIL is driving operations excellence
 - ▶ META Group Process Maturity Model
- ▲ Cross-enterprise e-business patterns demand new monitoring processes and technologies
 - ▶ Command and control will overflow into full business management automation (2002/03)
- ▲ Technology breakthroughs will enable extreme automation, including current manual response
 - ▶ Ultradynamic systems develop organic characteristics within the infrastructure (2003/04)

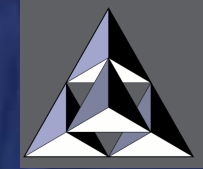
Business Impact: Businesses will capitalize on COE cost savings and automation beyond IAM — dynamic business management itself will benefit

SOCs and NOCS: Future Command Centers



Transformation Steps

- ▲ **Build the command COE around strong processes**
 - ▶ **Encompass all infrastructure and services**
 - ▶ **Implement a review process and take action**
- ▲ **Apply automation technology to the processes**
 - ▶ **Use commercial software (COTS) with in-house customization and integration**
- ▲ **Exploit evolving process models and automation technology**
- ▲ **Leverage command COE benefits for other business functions**



Upcoming Events and Resources

- ▲ **Operations Excellence Workshop**
 - ▶ **Infusion Workshop — June 26-28, 2001, Fairfax, VA**
- ▲ **Operations Excellence Teleconferences**
 - ▶ **Update Teleconference — May 24, 2001**
 - ▶ **EBT Special Event Teleconference — June 12, 2001**
 - ▶ **How-To Teleconference — August 23, 2001**
- ▲ **Direct META Group Analyst or Consultant Interaction**
 - ▶ **Teleconferences**
 - ▶ **Half-Day, On-Site Briefings**