

Creating a Service-Oriented IT Organization through ITIL



itSMF
The IT Service Management Forum

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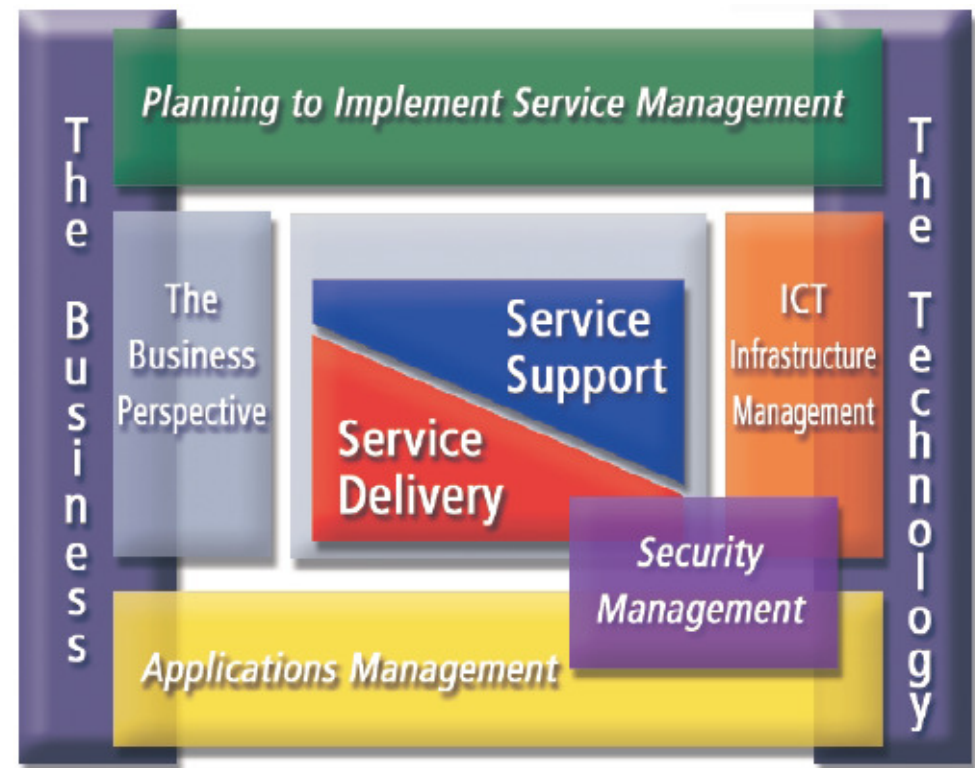
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Creating a Service-Oriented IT Organization through ITIL

- What is ITIL and Why is it So Popular?
- ITIL's Impact on the IT Organization
- The Next Evolutionary Steps for ITIL
- Measuring Success of the Service-Oriented Organization
- How EMC Can Help

What is ITIL?

- IT Infrastructure Library
- Collection of operational best practices for IT
 - Process definitions
 - Little focus on technology
- Core processes in:
 - Service Delivery
 - Service Support
- Developed in late 1980s by the British government
- Now pervasive around the world to help foster discipline



Pursue ITIL as a foundation not as a comprehensive savior

Why ITIL: Two Views of Technology

What IT Staff Says

- Service Oriented Architecture
- High-Speed Networking
- Flexible Storage Infrastructure
- Virtual Server Infrastructure
- Outsourcing
- Management Software
- Business Alignment
- Disciplined Operations

What Business Leaders Hear

- Risk
- Risk
- Risk
- Risk
- Save money! Better service?
- Poorly used with no return!
- A joke!
- **THIS is what I want!**

IT is in Serious Peril without a different approach!

IT Service Management – The New Approach

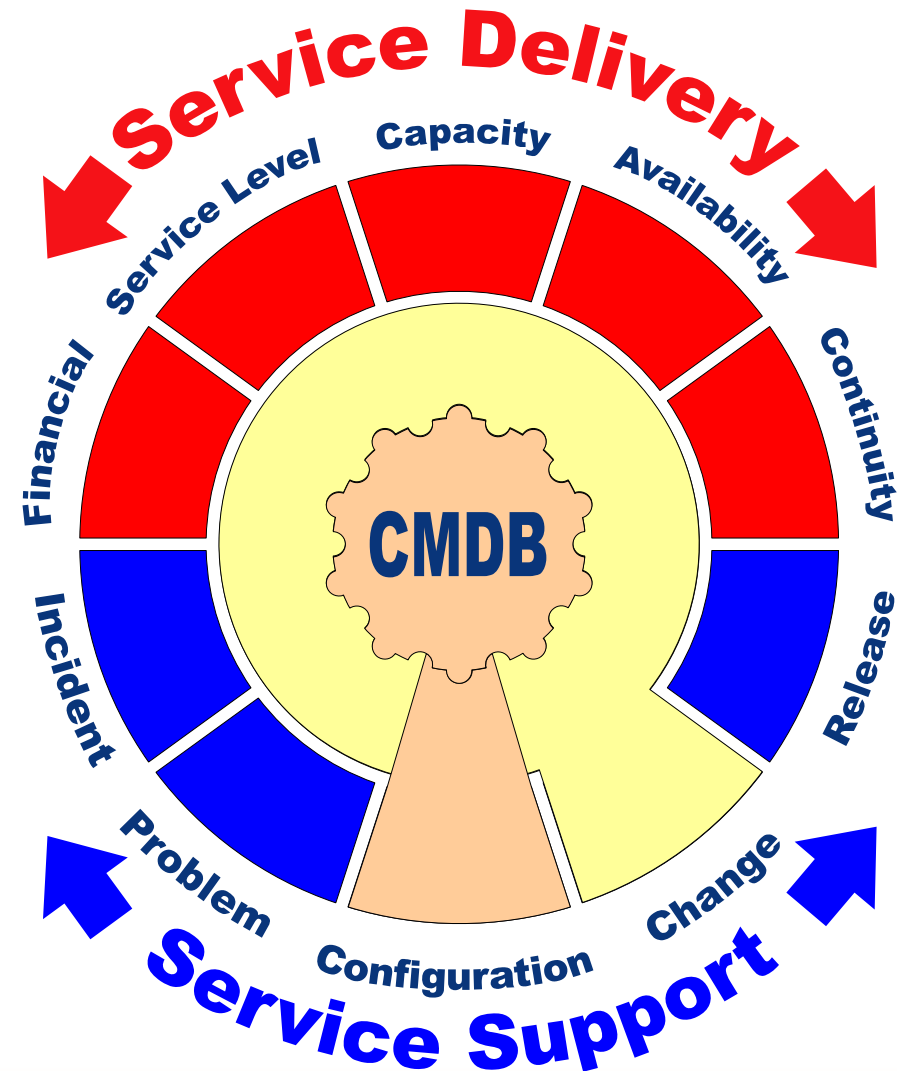
- ITSM helps bring discipline to IT Operations
 - Built upon ITIL, but more than ITIL
- Focus on the Service, not the Technology
 - End users don't care about technology!
- A service is something meaningful to the end user
 - Business relevance
 - Uses a wide variety of technology elements but these elements must be transparent (invisible)
- Service management is a behavior change
 - Necessary to avoid irrelevance and punitive outsourcing



ITSM is simply formal definitions for common sense

Core ITIL Processes

- Assess opportunities for practical process work
 - One step at a time
- Start with Incident Mgmt.
 - Existing tools
 - Existing tasks
 - Good proof point
- Follow quickly with Configuration and Change
 - The center of ALL IT functions
- Processes feed each other



Implement the core processes as the ITSM foundation

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How the IT Organization Must Adapt

- Attain executive support (including funding)
- Create a service management team to own ITSM
 - Staff with ITIL/ITSM expertise
 - Align with management technology owners
 - Empower to impact behavioral change
- Develop a realistic plan for ITSM adoption
 - Take small steps initially
 - Collect baseline metrics to measure future progress
- Migrate day-to-day operations away from technology silos
 - Silo expertise is needed for advanced escalation, but not tier one

Involve the service desk from the beginning

Changing Responsibilities in the IT Organization

- New process focus of IT requires new structure
 - Augment the organization, don't shatter it
- New titles will emerge
 - Director of Configuration Management
 - Operations Architect
 - Business Relationship Manager
- Consolidate NOC, SOC, etc., into a Command Center
 - Align with the service desk for a single point of incident control
- Unify management tool ownership under Command Center
 - Tools may be silo-centric but they must fit together with other tools

Empower these people or you will fail!

The Rise of the IT Service Management Forum

- **itSMF** is driving the evolution of ITIL/ITSM
- An international industry body must own ITSM's future
 - Corp, gov't, academia, vendors
- Membership and influence is rapidly expanding worldwide
- EMC is a major sponsor and contributor of **itSMF**
 - Strong global effort



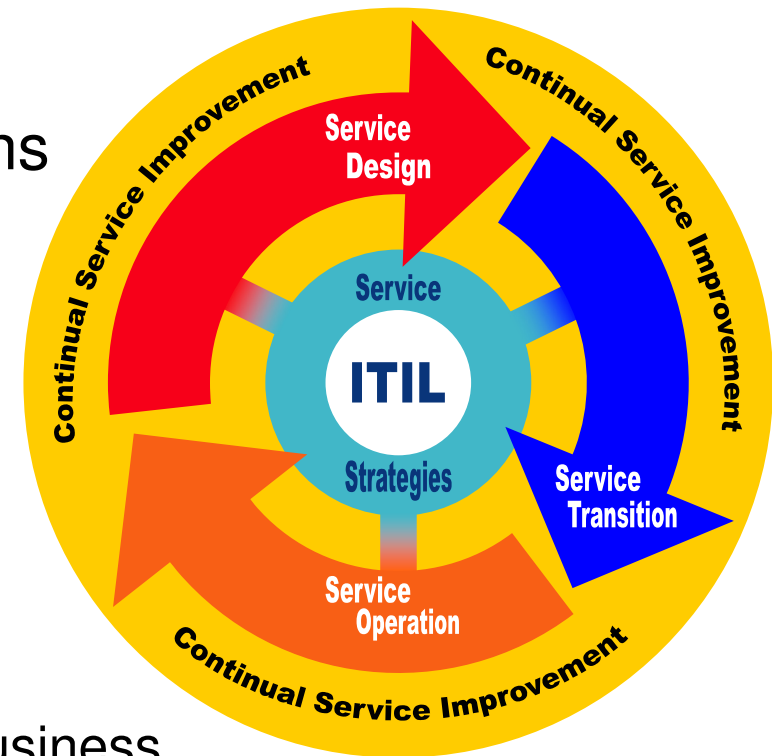
US Conference was a BIG Success for **itSMF and EMC**

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ITIL Version 3 is Here!

- A new refresh to the ITIL definitions
 - Process definitions required clarity
 - Practical guidance was weak
- Publication date: May 30, 2007
- Major lifecycle improvements
 - Not just operations
- MUCH more focus on business
 - However ... it is still the IT view of business
 - Every implementation will still require customization
- We are finally getting closer to “engineering” IT



ITIL v3 is a big improvement, but still not perfect

How Does ITIL v3 Impact My Current ITIL Plans?

- No major changes to fundamental processes
 - Changes only strengthen processes
- Some terminology will change
 - e.g., “CMDB” migrates to “configuration management system”
- Certifications remain valid
- New certifications will be available
- **DO NOT ABANDON CURRENT EFFORTS!!**
 - ITIL v3 merely raises the bar for high maturity
 - Continue to build a robust foundation upon core processes



ITIL v3 is an EXTENSION to ITIL v2, not a replacement

New “Books” in ITIL v3

- Service Strategies
 - Strategic ITSM focus on business (for senior executives)
- Service Design
 - Translate strategy into execution specs (for service managers)
- Service Transition
 - Prepare services for operations (for service owners)
- Service Operation
 - Manage production services (for service owners & operations)
- Continual Service Improvement
 - Continual service optimization (for all stakeholders)

Service lifecycle and real business linkage are new to v3

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What is a “Service” in a Service-Oriented Organization?

- A service is a function the business performs
 - Forget about technology at first

All important, but
not “services”

Yes

- Process insurance claim
- Execute financial transaction
- Enroll a new member
- Check out a downloaded MP3
- Submit drug study data to FDA
- Complete a successful VoIP call

No

- Server availability
- Network throughput
- Storage capacity
- Provision a virtual server
- Active backup server failover
- Software development time

Business applications represent a good service proxy

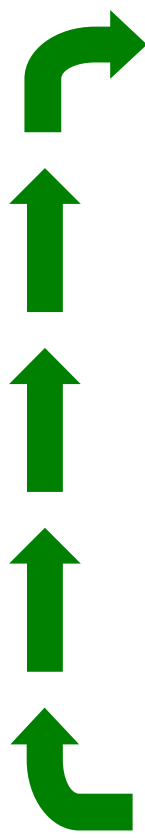
Measuring Success



- Adopt a service catalog
 - If it's not in the catalog, it's not officially supported
 - Focus on business applications
- Apply metrics to these services
 - They must be measurable
- Measure them, make changes, and measure again
 - Repeat this cycle indefinitely and track each change impact
- Take special care to measure early efforts
 - They act as a proof point for additional funding and support
 - Even the smallest early improvements offer impressive results

Numbers don't lie! Measure to prove success!

An IT Service Management Success Plan

- 
- Educate and certify main staff
 - Start execution with incident management
 - Follow soon with configuration & change
 - Automate everything possible
 - But be intelligent about tools
 - Adopt maturity models
 - Assess your state against these models
 - Plan improvements using these models
- Repeat and NEVER stop!!**

Success requires a relentless obsession for improvement

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ITIL Process Automation and CMDB Population

Solutions to enforce IT Service Management process discipline

Minimize manual incident triage

- Automated analysis, adapts to changing conditions
- NO RULES TO MAINTAIN!
- Generate trouble tickets for actual incidents, not arbitrary events

Find problem root causes faster

- Analyze incident root causes for more accurate problem isolation
- Optimize proper use of subject matter experts
- Move more root cause to Level One

ITIL Process Automation & CMDB Population

Automated Incident Triage

Problem Management Analysis

CMDB Population

Change Impact Management

Populate CMDB with real-time data

- Passively discover app infrastructure and behavior in realtime
- Map application dependencies to infrastructure – automatically
- Discover configuration detail, usage, & changes – populate CMDBs

Accurately manage change impact

- Eliminate reliance on tribal knowledge & artifacts
- Proactively determine impact of change before you make it
- Identify change-induced problems

EMC's vision for service automation is expanding rapidly

EMC IT Compliance Analyzer – Application Edition

- Automated, ongoing configuration analysis in real time
 - Leverages power of EMC Application Discovery Manager
 - Configurations
 - Changes
 - Interdependencies
 - Determines application configuration validation
- Flexible policy management
 - Preconfigured policy templates (external regulatory)
 - User-defined policies (internal governance)
- Real-time policy violation alerts



The first in a compliance analysis automation family

Deliver Business Value via EMC Solutions

- Model-based technology is the most powerful in the market
 - Rules-based systems cannot adapt
 - The model reflects the real world
 - Analysis is guided by the model of the real world
 - Analysis instantly adapts to changes because the model adapts
- Eliminate operational waste by automating processes
- Plans for comprehensive automation require such capability
- EMC is continuing on the path to superior solutions
 - EMC is already recognized as a leading vendor
 - EMC is recognized as a vendor with strong momentum and growth

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