

Smarts Application Discovery Manager 5.0: Accelerating Server/Data Center Consolidations, Application Migrations, and CMDB Projects



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Smarts Application Discovery Manager

Application Discovery Manager Overview

Accelerating Data Center/Server Consolidation

Reducing Application Migration Risk

Assuring CMDB Success



EMC Application Discovery Manager (ADM)

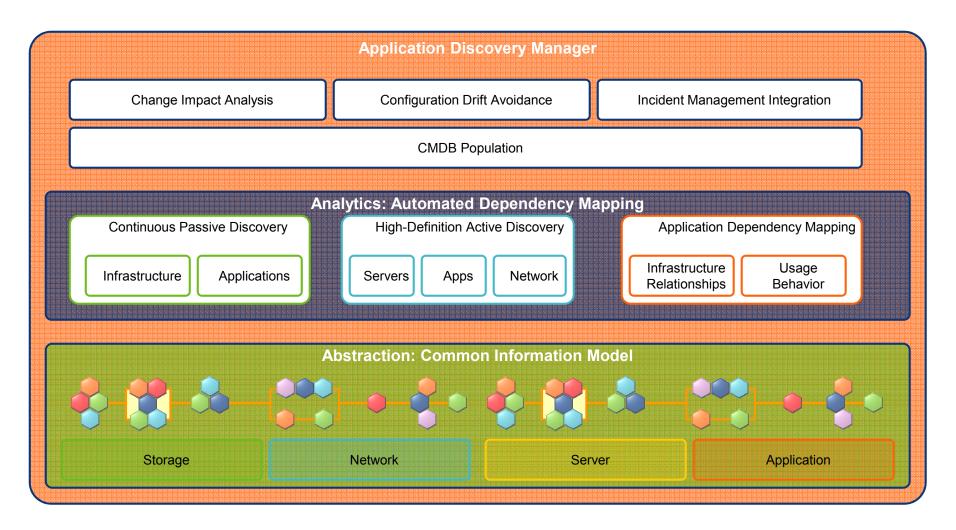
- Technology from nLayers acquisition
- Illuminates the "darkness" within applications
- Discovers and maps application relationships
- Powerful CMDB features
 - The cornerstone of EMC's CMDB
 - Identify changes immediately
- Rapid time to value via appliance
 - Quick installation
 - Minimal configuration



A significant step toward automated service management

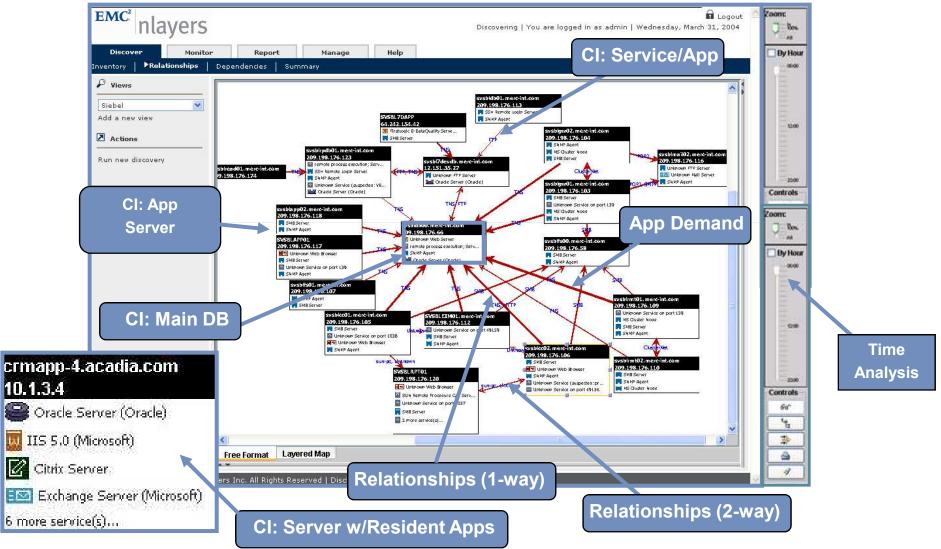


EMC Smarts Application Discovery Manager





Application Discovery Manager: Dependency Mapping





Smarts Application Discovery Manager

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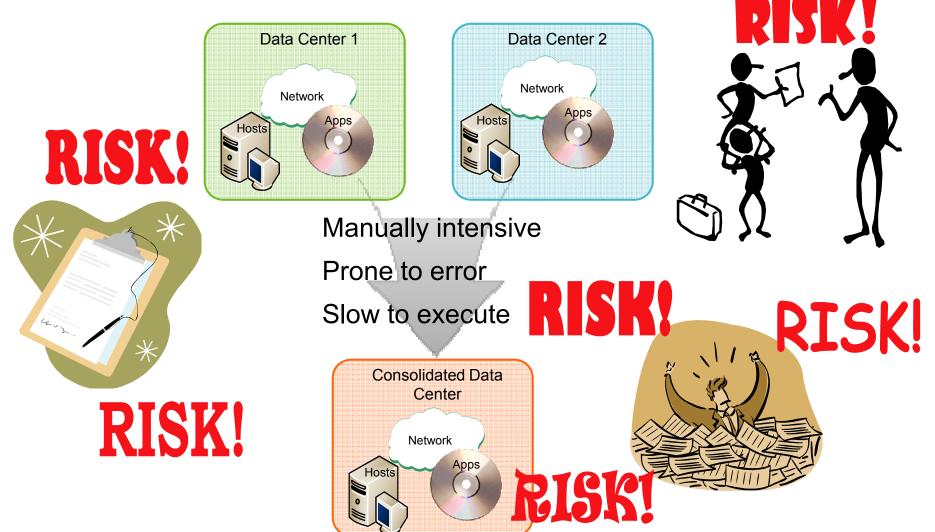
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Data Center & Server Consolidation Issues

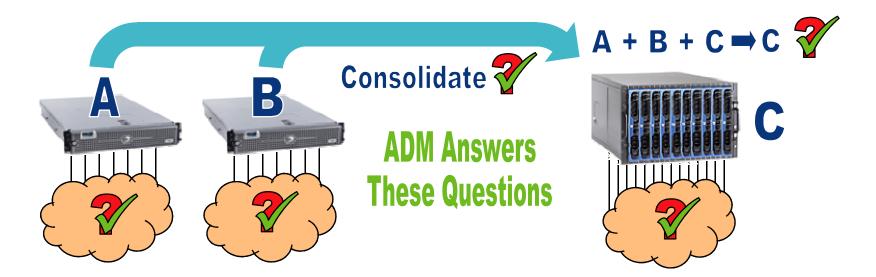




ADM Reduces Consolidation Risk

Automatically discover all application dependencies Capture application demand to determine capacity needs Embark upon consolidations with confidence

- The decision will be a certain **YES** or **NO**, not ambiguous mystery





Data Center and Server Consolidation Customer Example SUPERVALU

Profile and Challenges

\$19B retail grocery enterprise, over 2500 stores

Numerous acquisitions resulting in backlog of data center consolidation projects

EMC Effect

Faster data center move and relocation via EMC Smarts ADM Audit services

More accurate inventories

Up-to-date server, application, and network dependency maps



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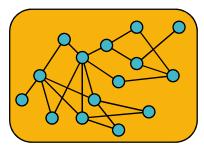
Reducing Application Migration Risk

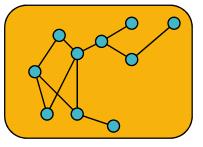
Assuring CMDB Success



Migrating Applications Resembles Consolidation

- Many of the same questions and risks apply
- Similar uncertainties cloud decisions
- An automated solution is needed to remove the risk
- In a virtualized world, application migration must be smooth
- ADM reduces the risk by providing accurate insight
 - Behavioral characteristics, not just structure
 - Real time!
 - Automated!







Business Continuity Planning Resembles Consolidation

Ditto!

How can you truly rely on a BC plan based on ambiguity? ADM's discovery eliminates the ambiguity!

Compare backup infrastructure and application instances





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Why is the CMDB so important?

Configuration is now the hottest topic in IT Operations

ITIL references CMDB extensively

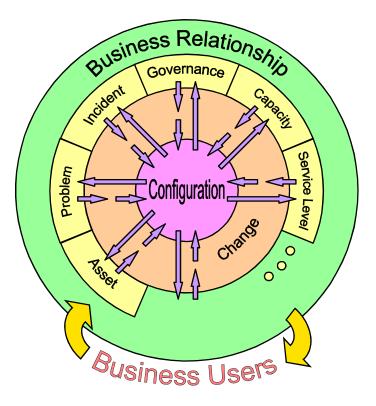
- But its definition must be clarified

Beware CMDB hype

 Configuration management is no fad but CMDB is poorly understood

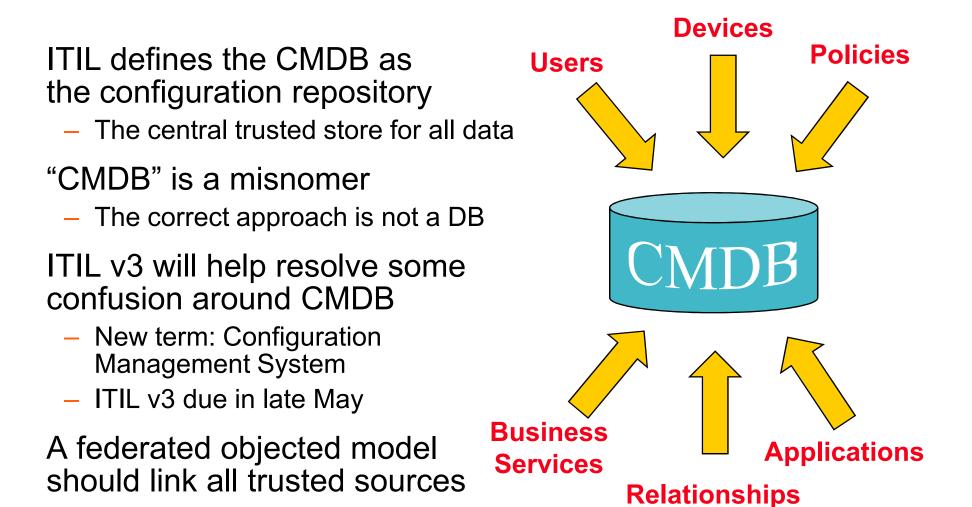
The CMDB will evolve

- A federated object model must link all trusted sources
- Reconciliation policies are needed to resolve conflicts (e.g., which source is THE trusted source?)





The Configuration Management Database (CMDB)





Federating Data Repositories

Data is everywhere

Consolidation into a monolithic data warehouse will not work

Use distributed object models

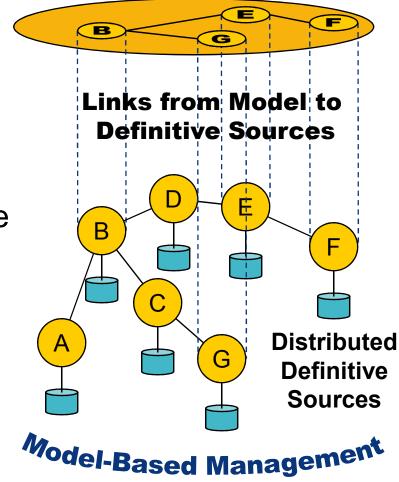
Models define high-level structure

- Link to definitive sources

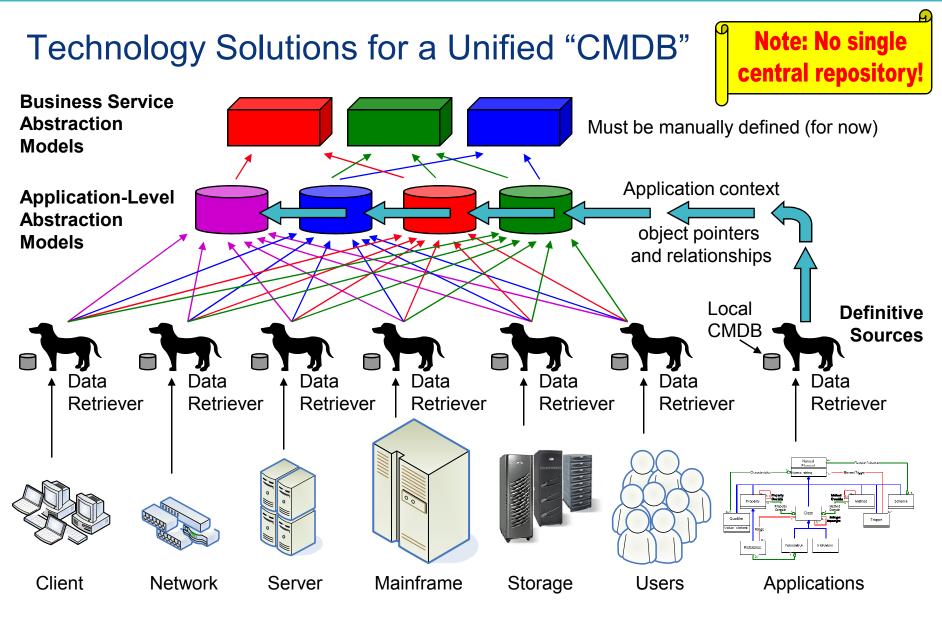
Reconcile to realworld snapshot

Historical data is useful, but little detail is needed

Abstraction Model Based on Need

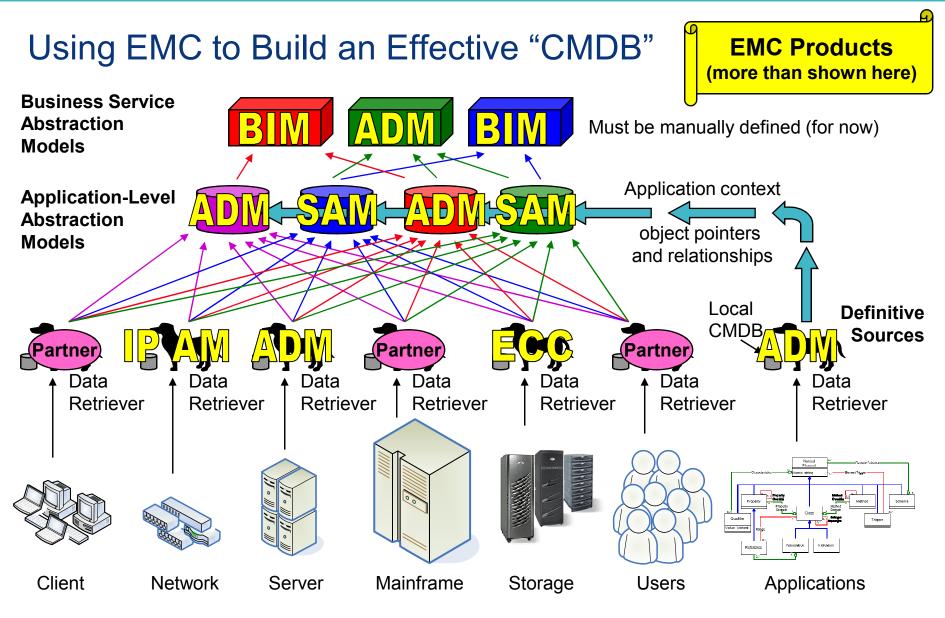






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An Ecosystem for CMDB

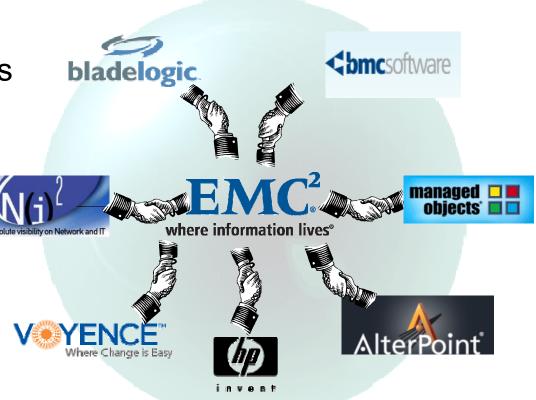
No single vendor can offer all CMDB elements

Federation is key

EMC's partner ecosystem is expanding rapidly

Standards must be developed and adopted

 EMC is committed to driving and supporting standards





ITIL and CMDB Process Automation

Customer Examples

Company Profile:



 \$15B business unit of GE, 15 US data centers, 5 European data centers, immediate needs for compliance & consolidation, CMDB ITIL project

GE Healthcare

EMC Effect:

 Application Discovery Manager helped drive full CMDB deployment across company



Company Profile:

 20,000+ user community, large regional university with open infrastructure, governed by careful strategic planning and subject to frequent audits and measurement.

EMC Effect:

- Application Discovery Manager streamlined compliance audits, reduced the amount of high-level staff time required to prepare for audits and enabled 100% confidence in results
- Complete visibility into how IT resources are actually being used the "who, what, why, when & where" to maximize resources and minimize vulnerabilities.



Building on ADM for IT Service Management

Object model integration and feeding analysis are dramatic differentiators from all competitors

- ADM discovery is only the beginning
- ADM is a major element of EMC's CMDB strategy
 - Superior network and storage discovery already in place
 - Configuration management is central to IT Operations

Many CMDB use cases will soon emerge from EMC

e.g., Compliance, Provisioning, Change and Planning Analysis

Automated monitoring will be guided by discovery

Initiate appropriate monitoring actions

EMC is a trusted virtualization/adaptation powerhouse

Application context determines WHEN and WHY to adapt

EINTC² where information lives[®]