

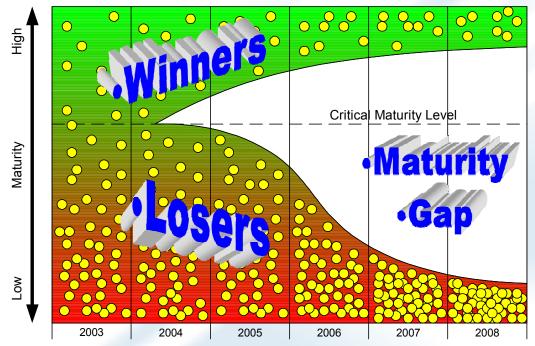
Network Configuration Management as a Means to IT Success

Glenn O'Donnell Program Director Technology Research Services gdo@metagroup.com



A Challenging Future for IT

- The IT organization suffers from its history
 - Poor availability, business value & performance
- IT costs are too high
 - The CEO & CFO are pressuring the CIO
 - We WILL be forced to do more with less
- A maturity gap is emerging
 - Few winners



= IT Operations Organizations

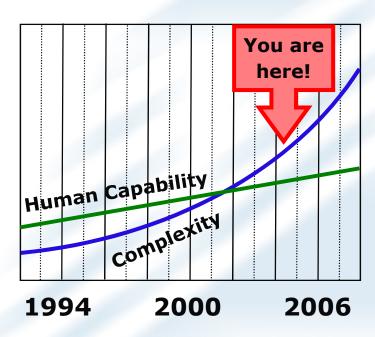
Complexity is exploding



The Growing Threat of Complexity

- New technologies exacerbate complexity
 - Web services
 - IP telephony
 - Utility computing
- New business demands exacerbate complexity
 - M&A/divestiture
 - Mobile workforce
 - Corporate governance

Complexity has Already Surpassed Human Abilities



Even the best experts cannot understand everything; we must abandon the status quo



Instill Discipline to Streamline Operations

- ▲ IT success will depend on operational maturity
 - Process best practices such as ITIL will help
- Automation accelerates process execution
 - Speed & agility are needed to combat complexity and adapt to changing requirements
- Configuration and change management form the core of every function in the IT operation
 - Process & automation tool adoption are poor
 - Both are finally improving dramatically
 - The network domain presents a good opportunity
 - Excessively manual with good tools emerging
- Discipline = efficiency = savings = IT relevance



Network Configuration Management: Bottom Line

- Change and configuration management automation is inevitable
 - Business and IT leaders demand a reduction to error-prone, slow, & repeatable manual efforts
 - Don't fight the trend; contribute to it!
- Tools must span vendors, device types, and eventually beyond the network
- Build a culture based on structured processes
 - Use ITIL as a foundation
- ▲ With configuration and change management at the core of operations, leverage these processes for other developmental and operational benefits



End of Presentation



Questions for Panelists

- Please briefly explain the most striking benefits you achieved.
- Did you experience any surprises (good or bad)?
- Have network engineers resisted this move or embraced it?
- How do you plan to use historical change auditing and compliance as a benefit?
- The network is just the tip of the iceberg in configuration and change management. What plans do you have to expand this process beyond the network?
- ▲ This field is constantly changing. What developments would you like to see next as products and processes evolve?



- What is your current state of NCCM?
 - 1. Already in place and realizing good value
 - 2. Already in place and not realizing value
 - 3. Actively evaluating products
 - 4. Planning for future implementation
 - 5. No plans yet, I'm just curious
- What are your NCCM buying intentions?
 - 1. Decrease dramatically
 - 2. Decrease
 - 3. No change
 - 4. Increase
 - 5. Increase dramatically



- What is the top benefit you expect from NCCM?
 - 1. Automation of repetitive tasks
 - 2. Multivendor support
 - 3. Enhanced access controls
 - 4. Change auditing
 - 5. Reduce errors
 - 6. React more quickly to changing business requirements
 - 7. Compliance with standard policies
 - 8. Inventory discovery and management



- How important is it for configuration and change management to expand beyond the network in the next 12 months?
 - 1. Very unimportant
 - 2. Slightly unimportant
 - 3. Slightly important
 - 4. Very important
- How important is it for configuration and change management to expand beyond the network in beyond 12 months?
 - 1. Very unimportant
 - 2. Slightly unimportant
 - 3. Slightly important
 - 4. Very important



- Who is your major compelling force behind NCCM?
 - 1. Business leaders
 - 2. Senior IT leaders
 - 3. Operations management
 - 4. Operations technologists
 - 5. Networking management
 - 6. Network technologists
 - 7. other

